



**Australian Services Roundtable Limited**  
**ABN 19 105 552 565**  
**Annual General Meeting**  
**Held at the offices of the**  
**Financial Services Council, Level 24, 44 Market Street, Sydney 2000**  
**12:00pm to 2:00pm**  
**Tuesday November 25, 2014**

**Minutes:**

The President welcomed those in attendance.

The President tabled a copy of the Audited accounts for the 2011/12 year which had been approved by the outgoing Board. He invited questions from the attendees.

The President provided an overview of the ASR's activities in the 2011/12 financial  
**ASR AGM 2013 Presidents Report**

To re-iterate that ASR is the peak business body for the Australian services industries, with the key objective to secure Australia's place in the global services economy.

During the financial year we took a number of steps to reposition the organisation for the future.

In September 2012 we appointed a new CEO, Ian Birks and embarked upon a strategy to have more strategic impact for our members.

In November 2012 Paul Fletcher MP addressed ASR members and provided his detailed insights on the services sector and the key role it has to play in the development of the future economy.

In early 2013, ASR was instrumental in influencing the Australian Government to establish a Services Leaders Group, with a direct focus on services sector issues in the Department of Industry for the first time. Ian Birks was appointed to this group.

ASR made a number of contributions and submissions during the year, including to the Trade in Services Agreement consultations, TPP negotiations, RCEP negotiations, NSW Government Industry Action Plan development and the Digital Economy Strategy development

In March 2013, ASR attended the first round of formal negotiations for the Trade in Services Agreement (TISA) in Geneva and contributed extensively as part of a global services industry group to provide input to relevant ambassadors and negotiators.

The annual ASR Summit was held at Parliament House in Canberra in June 2013. This event involved high level political, business, academic, media, opposition and government participants. Guest speakers included Julie Bishop, Chris Bowen, Paul Fletcher and Bruce Billson.

Over the course of the year ASR authored and had published numerous opinion pieces in mainstream newspapers.

During 2012/13 Membership income declined due to difficult financial conditions being faced by some members. The Board has recently updated the membership fee structure and proposition in a strategy designed to address this issue for the future.

Events held in 2012/13 were profitable, but only marginally so. The cost structure of ASR events are being reviewed by the Executive to reduce fixed costs and put a greater emphasis on variable income from attendees making a greater impact on profitability

In June 2013, ASR made a proposal for government funding as part of the Digital Business Kits program. This was subsequently announced as being successful with \$550,000 over four years to be provided to ASR to improve take-up and adoption of digital technologies in the SME Professional Services sectors. This program activity began in August 2013 and is tracking well.

Thanks to all fellow Directors for their contributions and support and we look forward to an exciting year ahead for ASR in 2014.

year period. He invited questions from the attendees.

The CEO reported that in relation to the 2012/13 year that the Company Secretary had received 14 nominations for board positions. He advised that given that the ASR Constitution allows for up to 14 elected Directors that therefore there was no need for a member-voting election process.

The following 14 Directors were therefore elected for 2012/13:

James Bond  
Jane Drake-Brockman  
Jonathan Cartledge  
David Cox  
Alan Dormer  
Matthew Hingerty  
Stephen Jagers  
Rory Jeffes  
Pamela Kinnear  
Kaaren Koomen  
Michael Morgan  
David Parken  
Peter John Richardson  
Kee Wong

With regard to office-bearers for the 2012/13 year,

For the President role, James Bond was the only nomination and in accordance with the ASR Constitution was declared as the President for 2012/13.

For the Vice-President role, Kaaren Koomen was the only nomination and in accordance with the ASR Constitution was declared as the Vice-President for 2012/13.

For the Treasurer role, there were no nominations and this position was declared as open and to be filled at a later date.

The President provided a vote of thanks to the outgoing ASR Board Directors and in particular to George Karagiannakis who had provided outstanding service in the role of Treasurer.

The President provided a vote of thanks to the prior ASR Executive Director, Andrew McCredie and applauded his 5 year contribution to the development of the association.

ENDS.

DRAFT